

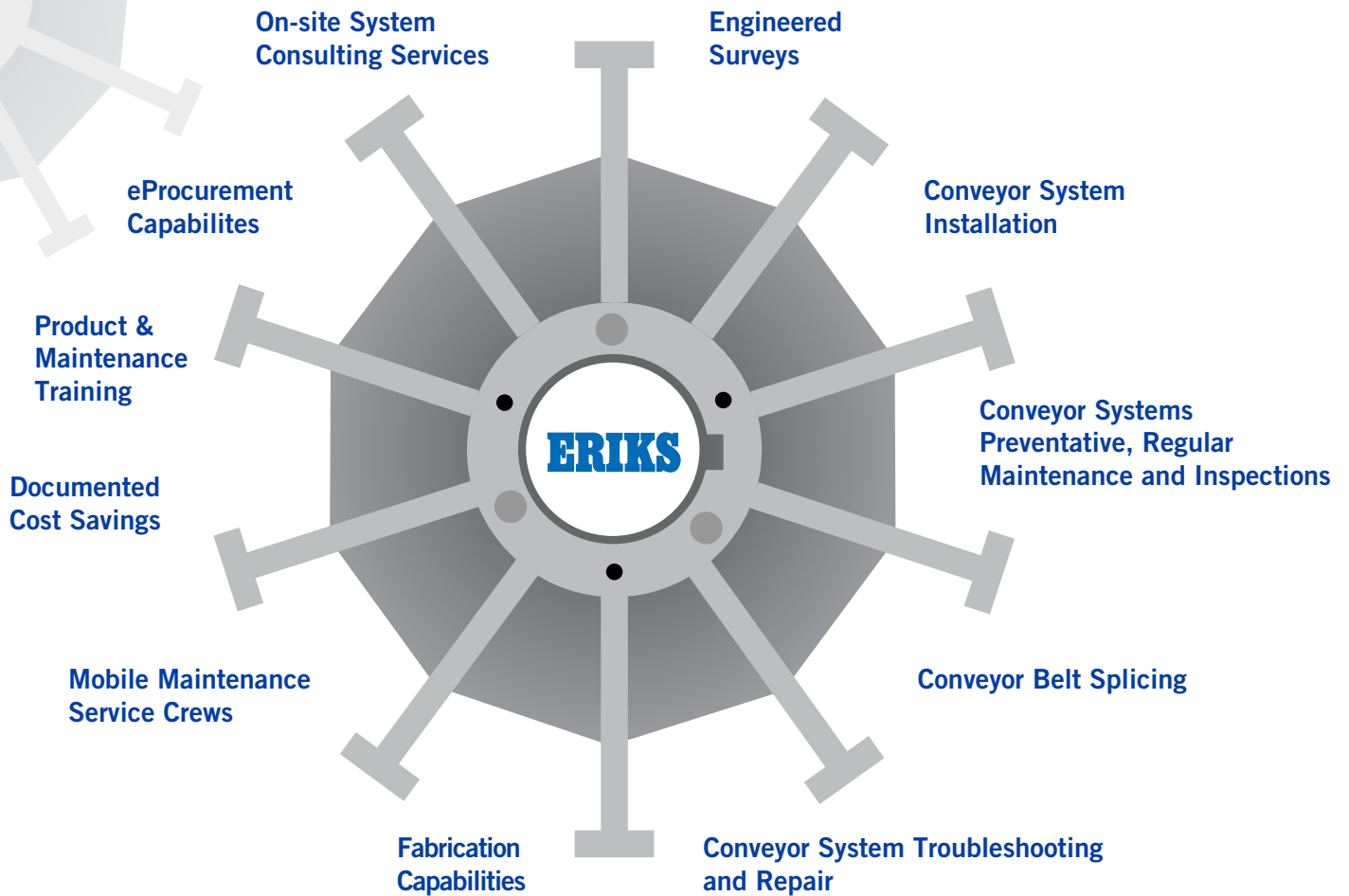


Our Know-How. Your Peace of Mind.
Conveyor System Solutions

Let's make industry work better

ERIKS

ERIKS Offers an Unmatched Suite of Conveyor System Services



Our service portfolio is designed to reduce our customers' total cost of ownership.



IN FACT,
WE HAVE DOCUMENTED SAVINGS

TO OUR CONVEYOR BELT CUSTOMERS OF

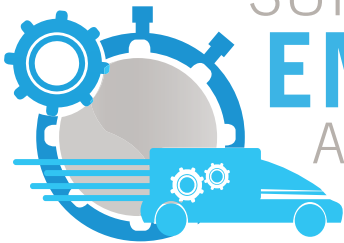
\$25 MILLION DOLLARS
(OR \$300K PER CUSTOMER)

IN THE LAST **THREE YEARS.**

SOME EXAMPLES OF THE CUSTOMER SOLUTIONS THAT WE HAVE PROVIDED THAT RESULTED IN COSTS SAVINGS INCLUDE:



SUBSTITUTING PRODUCTS BY **EVALUATING**
APPLICATIONS AND SUGGESTING
BETTER QUALITY ALTERNATIVES



SURVEYS,
EMERGENCY REPAIRS
AND EMERGENCY DELIVERIES
TO INCREASE UPTIME
AND **PRODUCTION** FOR A FACILITY



DEVELOPING IMPROVED AND
SIMPLIFIED PROCESSES
AND PREVENTATIVE MAINTENANCE
TRAINING TO CUSTOMERS



Accreditations and Certifications

Memberships and Rankings

- We are active members in NIBA
- We are ranked as a Market Leader on Modern Distribution Management's Top Industrial Distributor list



Conveyor System Services Surveys – Inspections – Installations – Consulting – Repair

We have 45+ conveyor system service teams and 20+ service center locations in the U.S. and Canada that are fully equipped to mobilize and respond to your conveyor system needs 24/7 (see our map on the inside back cover with our locations).



All of our crews receive factory training in proper splice technique for the many different constructions of belt. Most importantly, our crews are fully certified and have all of the appropriate safety training, including MSHA part 46 and 48, OSHA 10 hour construction, OSHA 30 hour construction, CPR, first aid, AED Certified, DOT physical, road testing, fork lift and task training.





Surveys and Inspections

We provide on-site surveys & inspections that are designed to:

- Review and understand current products and their applications
- Propose product changes or enhancements
- Improve efficiencies and processes

RESULTS
WILL LEAD TO



All of the above capabilities are focused on reducing a customer's Total Cost of Ownership (TCO) by increasing product performance.



Services

In addition to engineered surveys, our crews provide complete downtime support for a variety of installation, troubleshooting and preventative services, including:

- New belt installation
- Turnkey belt installation
- Mechanical fastener installation
- Belt repairs
- Ultrasonic cover gauge analysis
- Fabrication of elevator belts
- Pulley lagging installation
- Evaluate conveyor system problem conditions and recommend appropriate solutions
- Idler installation and maintenance
- Belt cleaner installation and maintenance
- Chute lining installation and maintenance
- Cleats and flanges installation and maintenance
- Crusher and mill maintenance
- Pulley installation including bearings, shafts, couplings and gear boxes
- Steel cable and fabric belt vulcanization
- Belt splicing
- Hot and cold vulcanizing



*Various service crews and locations have different certifications and capabilities. Additionally, several of our locations have **mobile maintenance crews** with capabilities to provide additional services. Reach out to your nearest location by visiting www.ERIKSNA.com to see if we can provide what you need.*



Product Know-How

Heavyweight Belting

- Elevator Belts / Buckets
- Feeder Belts / Sidewall Belts
- Specialty Belting Products
- Fabric/Steel Cable Construction

Lightweight Belting

- Thermoplastics
- Monofilaments
- Urethane/PVC
- Rough Top /Incline Profiles
- Cleats
- V-guides
- Cleated / Profile Belting

Conveyor belt accessories, including:

- Idlers
- Pulleys
- Belt cleaners
- Lagging
- Mechanical fasteners
- Skirtboard / Wiper Rubber
- Impact and slider beds
- Chute liners
- Safety cages and doors
- Cold bond cements and repair kits





Documented Cost Savings

- We quantify our savings and solutions to our customers through a software system utilized by all of our locations
- We have proven consistent, concise and complete documentation to reduce the total cost of ownership, increase uptime and provide our customers with innovative solutions that offer a market advantage
- We have saved our customers millions of dollars through innovation, best practices and process improvements that are designed to lower our customer total cost of ownership (TCO) and increase uptime

Ask your sales representative to see specific cost savings examples that we have provided to customers just like you.





Training and eCommerce

We provide our customers with multiple levels of in person product and application training. ERIKS will modify or adapt any training to meet customer specific needs and ensure relevant content for attendees.

Value-Added and eCommerce Benefits

- Reduced labor costs

Reduce Costs



- Improved inventory management, reduced product replenishment costs and decreased downtime

Improve Process



- We ensure leading edge technology, the best quality and the most reliable products are in use for each application. Our eCommerce capabilities make products easily accessible and identifiable

Better Outcomes



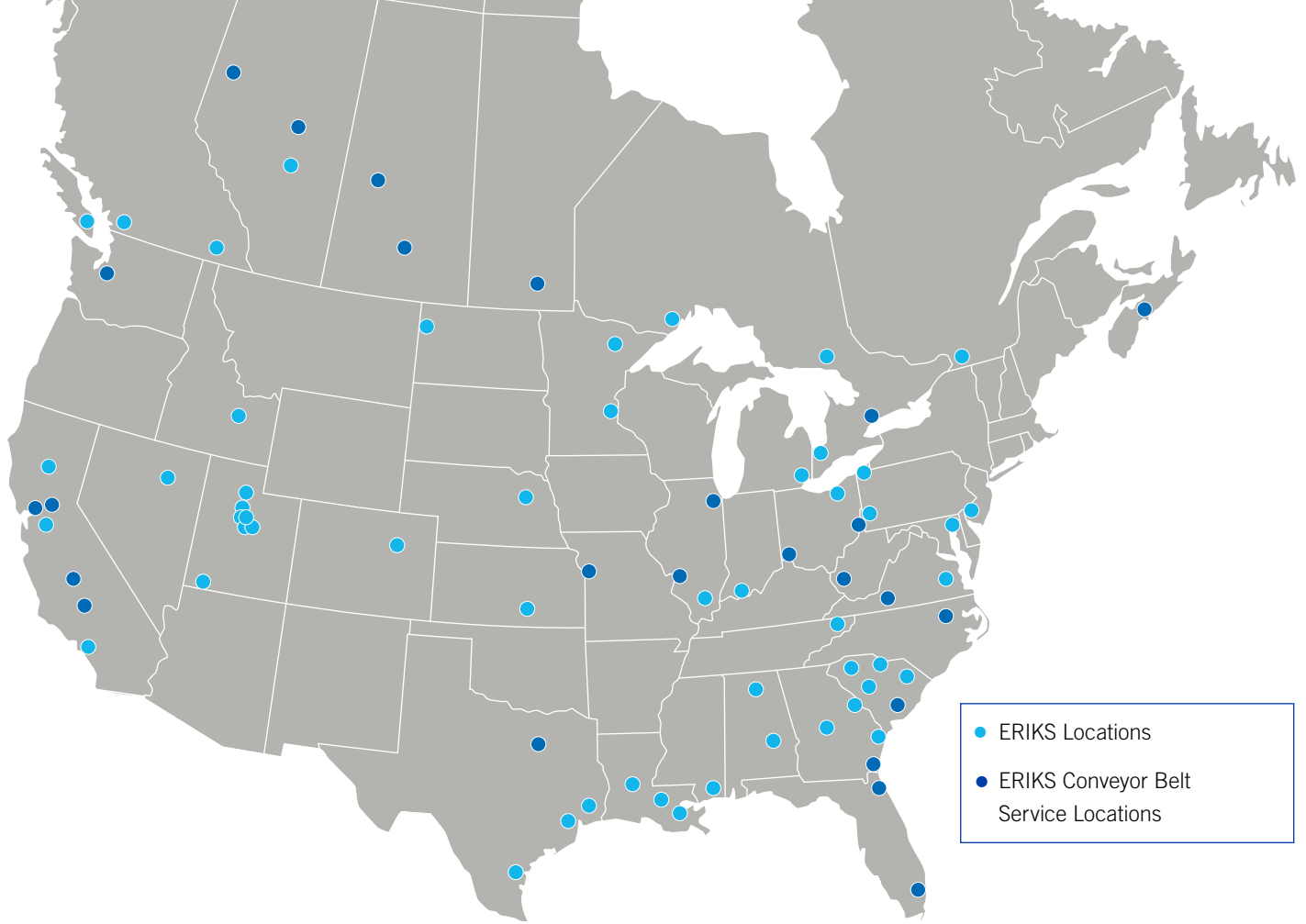
If you're interested in learning more about our eCommerce or training programs, let us put together a custom program that meets your needs.

Local Presence. Global Reach. Industry-Wide Service.

ERIKS (www.ERIKS.com) has been a leading international industrial service provider leader since 1940. ERIKS North America offers a wide range of innovative, high-quality mechanical engineering components and associated technical and logistics services from 140 locations across the United States, Canada and Mexico. We provide the highest quality product standards in the industry, along with the peace-of-mind knowing that our products and fabrication are consistent, location-to-location, across our extensive footprint. From agriculture to power generation and from oil and gas to petrochemicals, ERIKS North America provides a local presence and infinite possibilities, backed by ERIKS' worldwide network of resources and know-how with over 300 locations in 20 countries. For more information, please visit www.ERIKSNA.com.



Dark blue countries represent ERIKS presence.



ERIKS offers a complete line of products, including:

- Conveyor Belts and Accessories
- Fasteners
- Gaskets
- Hoses and Fittings
- Packing
- Valves

Plus a complete line of services, including design, field surveys and training.

Conveyor systems solutions and expert service.

ERIKS puts know-how where you need it. **Fast.**

ERIKS Industries Served

- Aggregate
- Agriculture
- Chemical
- Construction
- Food & Beverage
- Government
- Mining
- Oil and Gas
- Original Equipment Manufacturing
- Package Handling
- Petrochemical
- Petroleum Dispensing
- Pharmaceutical
- Power Generation
- Pulp and Paper / Wood
- Refining
- Rental
- Steel
- Tire
- Transport / Bulk Hauling

Please Contact Your
Local Service Center for
More Information

www.eriksna.com

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ERIKS